



We have Divisions throughout the United States and Canada. Can you ship to all of our facilities? \_\_\_ Yes \_\_\_ No  
 Each division within our corporation will order independently. We expect each facility to receive the same discount structure based on the total corporate volume. Do you comply? \_\_\_\_\_ Yes \_\_\_ No If NO, why? \_\_\_\_\_

Do you offer a Bi-Lingual product line \_\_\_ Yes \_\_\_ No If Yes, what languages? \_\_\_\_\_

**PRICING** Discounts offered from your published list price \_\_\_\_%.  
 Is pricing **GUARANTEED** for the life of our catalog ? \_\_\_ Yes \_\_\_ No

**CATALOG ALLOWANCE** Our catalog cost per page is \$ \_\_\_\_\_. This allowance is important for consideration into our next catalog. Payment ( pro-rated by space) is to be made by March 1<sup>st</sup>. After March 1<sup>st</sup> we will deduct from invoices.  
 Yes I will participate. My Catalog Allowance Program is \_\_\_\_\_

**VOLUME REBATES** Volume Rebates are based on prior year sales. Rebates offered will be based on a percentage of total calendar year purchases.  
 Yes, I will pay a \_\_\_\_\_% Volume Rebate payable by March 1<sup>st</sup> of the following year, after March 1<sup>st</sup> deduct from invoice.

**GROWTH REBATE** Growth Rebates are based on a percentage of the increase of purchases from one calendar year to the next calendar year. Payment will be made no later than March 1<sup>st</sup> of the following year, after March 1<sup>st</sup> deduct from invoice.  
 Yes I will participate and pay a \_\_\_\_\_% Growth Rebate on additional purchases of \_\_\_\_\_

**CO-OP PROMOTIONAL FUNDING** Nasco and it's Divisions routinely develop sales flyers, brochures and web-site advertisements for specific products throughout the year. Vendors that provide CO-OP FUNDING for these advertisements will receive top priority.  
 Yes, I will participate. Funding available is \$ \_\_\_\_\_ .00

**TRADE SHOW SUPPORT** Nasco and it's Divisions exhibit your products at Trade Shows annually throughout the United States and Canada. Please indicate how you can support this effort: FUNDING \$ \_\_\_\_\_ .00 SHOW SAMPLES \_\_\_\_\_ DISPLAYS \_\_\_\_\_ OTHER -----  
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**DISCONTINUED PRODUCT RETURNS** Products that are no longer featured in our catalogs due to poor sales, a manufacturers suggestion or a production stoppage are considered discontinued items. We require you to accept the return of this product for credit or replacement for non-discontinued product. Your return policy is:

**PRODUCT TRAINING** We work with all of our suppliers to understand the need and use of the products we sell. We ask on occasion, that you provide our personnel with product training. Please indicate how you can support this effort -----

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 Name ( Please print )

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 Title

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 Date

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 Signature